

# Fleet Management

## Scenario

### ABC Suites (Pty) Ltd

Fleet managers oversee a cost center — fleet vehicles are a (necessary) cost — and therefore often a target for savings-hungry executives. What is the best way to satisfy that hunger? Show them savings.

#### The Challenge:

At ABC Suites, Fleet Control Manager Adam Sapple was spending too much time chasing paperwork. Staff needed authorisation for travel, vehicle allocation had to be manually coordinated, and every trip required signed terms and conditions plus a full usage report. With Adam often working offsite, keeping up with requests and maintaining oversight became a daily frustration.

Fleet operations were viewed as a cost centre, and executives were hungry for savings—but without visibility, it was hard to show where efficiencies could be found. Adam needed a system that simplified approvals, centralised documentation, and gave leadership the data to make smarter decisions.

#### How ABC Suites uses epic:

Epic's **Fleet Management** feature gave ABC Suites the automation, structure, and mobile flexibility to run fleet operations with confidence and control.



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**Mobile Approvals:** Adam now approves or declines travel requests directly from his mobile device—no delays, no paperwork. Once approved, Fleet Manager Minnie receives the request and allocates a suitable vehicle.

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**Digital Terms & Policy Access:** Staff receive instant notifications with the vehicle allocation, and can digitally acknowledge ABC Suites' Terms & Conditions and view the Vehicle Policy before travel begins.

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**Live Vehicle Oversight:** Minnie tracks which vehicles are out, who's using them, and when they're due back. She logs mileage start and end points, and flags any vehicles in for repair—all within Epic.

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**Automated Reporting:** Adam receives weekly and monthly reports showing vehicle usage, mileage, and repair status—giving him the data to identify trends, optimise allocation, and demonstrate savings to leadership.

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**Paperless & Centralised:** Every step—from request to return—is handled online, eliminating manual forms and creating a clean audit trail for compliance and cost control.

The result? Fleet management at ABC Suites is now lean, transparent, and mobile-enabled. Staff get what they need faster, managers stay informed, and executives see the savings.

*“From paper trails to performance insights—Epic’s Fleet Management feature helped ABC Suites drive smarter travel decisions with mobile-first control.”*